



7th MEXICO GAS SUMMIT

Onshore Development, Midstream, and Storage in focus

ORGANIZED BY:

INDUSTRYEXCHANGE

ST. ANTHONY HOTEL | SAN ANTONIO, TEXAS | SEPTEMBER 7-8, 2021

Conference Agenda

Tuesday, September 7th, 2021

09:30 Registration Open

Official Start

10:25 Official Start - Welcome from Jay Applewhite, Chairman of Industry Exchange

General Consulate of Mexico in San Antonio Welcoming Remarks

10:30 The Honorable Ruben Minutti-Zanatta -Consul, Consulate General of Mexico in San Antonio

Oil and Natural Gas in México: Economic, Industrial and Social Drivers

10:40 Opening Remarks: Duncan Wood, VP of Strategy, **The Wilson Center**

Onshore Exploration: Oil and Gas Development in Mexico

11:00 Presentation: Warren Levy, CEO, **Jaguar Exploración y Producción**

11:20 Panel Discussion: **Onshore Landscape and infrastructure for Exploration and Production**

- General outlook of current contracts and assignments
- Review of onshore reserves and opportunities
- Operational challenges in the Burgos, Tampico-Misantla and Veracruz
- Risk and opportunities for upstream projects in Mexico. What has changed over the last year?

Alexandro Roviroso, CEO, **Roma Energy**
Luis Del Ángel, QHSE Manager & Executive Operations, **Servicios Integrales Nuevo Santander**
Warren Levy, CEO, **Jaguar Exploración y Producción**
Marco Cota, CEO and President, **Talanza Energy**

Moderator: Duncan Wood, VP of Strategy, **The Wilson Center**

12:30 **Lunch**

National Hydrocarbons Commission – CNH

13:45 Virtual Keynote Presentation: Hector Moreira, Commissioner, **National Hydrocarbons Commission – CNH**
Mexico's Hydrocarbon's Industry Perspectives: Landscape for Oil & Gas Projects in Mexico. What has changed in the last year?
Hector Moreira, Commissioner, **National Hydrocarbons Commission – CNH**

Mexico's Investment Perspectives & Outlook

- 14:00 Panel Discussion: **Finance and Investment Perspectives for 2021 - 2024**
- Financial Considerations for the Oil & Gas industry in Mexico
 - Getting deals done and today's investor climate
 - What segments of the industry are most attractive?
 - Post covid considerations
- Paula Swain, Senior Director – Commodities, **Export-Import Bank of the United States – EXIM Bank**
 Guillermo Ortiz, Director of Structure Finance Americas, **Intesa Sanpaolo**
 Al Garcia, Business Strategy, **Accenture Strategy-Trading, Investment and Optimization**
 Rajan Vig, Founder, **Indimex Group**
- Moderator:** Alejandro Padilla, Executive Director Research, **Grupo Financiero Banorte**

Energy Logistics – Supply, Transportation and Storage

- 15:00 Keynote Presentation: Sean Strawbridge, Chief Executive Officer, **Port of Corpus Christi Authority**
- 15:20 Panel Discussion: **Transportation and Storage Infrastructure Needs for the Mexican Hydrocarbons Market**
- Storage capacity in Mexico: available capacity with present infrastructure and expected capacity with the developing infrastructure projects
 - Port Infrastructure and Mexico Energy Supply
 - Railroad Infrastructure and Fuel Delivery Capabilities
 - Intermodal Transportation Capabilities
 - Transportation and fueling system solutions for Liquid Natural Gas
- Alejandro Doria, President, **Bulkmatic Mexico**
 Koby Knight, Sr Vice President Operations, **Stabilis Solutions**
 Sean Strawbridge, CEO, **Port of Corpus Christi Authority**
- Moderator:** Raul Ferro, Latin America Energy Director, **Industry Exchange**

16:30 Coffee Break and Networking Session

The role of LNG in Mexico

- 17:00 Panel Discussion: The long-term potential for LNG in Mexico
- Opportunities and challenges for new liquefaction projects
 - The expected economic impact and job growth possibilities for Mexico
 - What are the expected market impacts for LNG exports from Mexico?
 - Policy update and interest from the Mexico government regarding LNG exports and natural gas
 - LNG as a back up to United States pipeline supply
 - Can an LNG facility fulfill a natural gas storage role for Mexico?
- Juancho Eekhout, VP Mexico Development, **Sempra LNG**
 Alejandro Allier, Commercial Manager, **Terminal LNG Altamira**
 Alberto Alonzo, Mexico Country Manager, **Mexico Pacific Limited**
 Bob Perez, Vice President, **Baker Hughes**
- Moderator:** James Fowler, Editor of Mexico Energy Report, **ICIS**

18:00 Cocktail Networking Reception

Wednesday, September 8th, 2021

Opening Remarks Day Two

08:25 Opening Remarks: Raul Ferro, Latin America Energy Director, Industry Exchange

Mexico's Macro Economic Outlook

08:30 Presentation: Alejandro Padilla, Executive Director Research, **Grupo Financiero Banorte**
Mexico's Macro Economic Outlook: Recovery of the Pandemic and Beyond

Federal Commission of Electricity - CF Energia

09:05 Virtual Keynote Presentation: Dr. Miguel Santiago Reyes, General Director, **CF Energia & CFE International**
CFE's Role in Natural Gas Supply Contracts

The Evolving Natural Gas Market in Mexico

9:30 Virtual Keynote Presentation: Javier López Ramos, CEO, **Mex Gas Supply**
Natural Gas Supply and Demand Overview 2021-2025

9:50 Panel Session: **Mexico's Natural Gas Market**

- Overview of Commercialization of Natural Gas in Mexico
- What is the tendency and opportunities of supply and demand of natural gas?
- What are realistic secondary sources of supply in Mexico?
- Is the era of "inexpensive gas" led by the Henry hub coming to an end?
- How has the Mexican market change since last year?

Santiago García, Chief Executive Officer, **Santa Fe Gas**

Alejandro Reyes, Gas & Power Manager, **Shell**

Ignacio Castro Foulkes, Director Commercial Transactions, **Invenergy**

Moderator: James Fowler, Editor of Mexico Energy Report, **ICIS**

11:10 **Coffee Break and Networking Session**

The Role of Natural Gas in Sustainability

11:40 Presentation: Brandon Seale, President, **Howard Energy Mexico**
Nueva Era and a New Era - Decarbonization and Mexico

Mexico's Natural Gas Infrastructure: Pipeline Distribution, Transportation and Storage Network and the Role of US Supply

11:55 Panel Discussion: **Natural Gas Infrastructure Readiness for Continued Demand Growth**

- Current strategy to meet Mexico's growing natural gas demand
- LNG exports/imports as a source of demand growth
- Contractual considerations and permitting for cross border gas exports
- Implications of added cost: permitting, transport, local government, indigenous, land
- Can collaboration between CENAGAS and private companies be expected to meet storage goals?
- Risk and opportunities for midstream projects in Mexico. What has changed in one year?

David Madero, Energy Consultant & Partner, **Simplificado**

Jorge Braniff, Sr. Director Business Development, **FERMACA**

Leonardo Robles, VP Business Development, **TC Energy**

Eva Ribera, Natural Gas Transportation Director, **ENGIE**

Moderator: José María Lujambio, Partner and Energy Practice Director, **Cacheaux, Cavazos & Newton**

CENAGAS and Mexico's Natural Gas Infrastructure: 2021-2030

- 13:00 Virtual Keynote Presentation: Mtro. Abraham Alipi Mena, Director General
Centro Nacional de Control de Gas Natural CENAGAS
- 13:25 **Networking Lunch**
- 15:00 Presentation: Marco Cota, CEO and President, **Talanza Energy**
Methane Fugitive Emissions Regulation
- 15:20 Presentation: José María Lujambio, Partner and Energy Practice Director, **Cacheaux, Cavazos & Newton**
Update on Mexico's Hydrocarbons Law

Liquified Petroleum Gas Market in Mexico

- 15:40 Presentation: The LPG market in Mexico: Challenges and opportunities under the new regulations
Adrian Calcano, Executive Director - Latin America Midstream Oil and NGL, **IHS Markit**
- 16:00 **Coffee Break and Closing Remarks**
- 16:30 Closing Remarks - End of 7th Mexico Gas Summit 2021

* Agenda subject to change

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