



## Conference Agenda

Tuesday, June 6<sup>th</sup>, 2023

07:30 Registration Open

### Official Start

08:30 Official Start - Welcome from Jay Applewhite, Chairman of Industry Exchange

### General Consulate of Mexico in San Antonio Welcoming Remarks

08:35 The Honorable Ruben Minutti-Zanatta -Consul, Consulate General of Mexico in San Antonio

08:40 Opening Remarks: Duncan Wood, VP of Strategy & New Initiatives, **The Wilson Center**

### National Hydrocarbons Commission – CNH

08:55 Virtual Keynote Presentation: Héctor Moreira, Commissioner, National Hydrocarbons Commission  
**Ten years after Mexico's Energy Reform: What are the achievements so far? What are the different scenarios for 2024-2030?**

### Onshore Exploration: Oil and Gas Development in Mexico

09:15 Presentation: **Private Sector Participation in Mexico's Oil and Gas Development**  
Warren Levy, CEO, **Jaguar Exploración y Producción**

09:30 Panel Discussion: **Onshore Landscape and Infrastructure for Exploration and Production**

- General outlook of current contracts and assignments
- Review of onshore reserves and opportunities
- Natural gas production capabilities
- Operational challenges in the Burgos, Tampico-Misantla and Veracruz
- Risk and opportunities for upstream projects in Mexico. What has changed over the last year?

Rodolfo Gamboa, Sr. Vice President Energy, **Grupo Alfa**  
Warren Levy, CEO, **Jaguar Exploración y Producción**  
Marco Cota, CEO, **Talanza Energy**

**Moderator:** Duncan Wood, VP of Strategy & New Initiatives, **The Wilson Center**

10:30 **Coffee Break and Networking Session**

### Mexico's Energy Transition: Sustainable Development and Decarbonization Efforts

11:00 Panel Discussion: **The importance of Environmental and Decarbonization Goals in Mexico**

- The role of Natural Gas in North America's Energy Transition
- Innovations to reduce emissions and help reach decarbonization goals.
- The exposure of the Mexican economy to national and international emission reduction mandates
- Tackling Fugitive Methane
- The Role of Hydrogen in reducing heavy industry emissions
- Public and Investor's demand on cleaner operations
- Lawmaker's actions in Mexico and USA that enact policies that promote emission reductions.

Gabriel Heller, VP Strategy & New Ventures, **Wintershall Dea**  
 Ana Laura Ludlow, VP Chief Government Affairs & Sustainability Officer, **ENGIE**  
 Miguel Carreon, Regional Leader Mexico, **Baker Hughes**  
 Christian A de Cosio Farias, Energy Manager, **Cemex**  
 Patricia Martinez, Chief Energy Transition Officer, **Enerflex**

**Moderator:** **Norberto Catalan**, Director, **Navarrés**

## Mexico's Investment Perspectives & Outlook

12:00 Presentation: Mexico's Macro Economic Outlook: 2H 2023 and Forward  
 Alejandro Padilla, Chief Economist & Managing Director of Research, **Grupo Financiero BANORTE**

12:15 Panel Discussion: **Finance and Investment Perspectives for 2024 - 2030**

- Financial Considerations for the Oil & Gas industry in Mexico
- Getting deals done and today's investor climate
- What segments of the industry are most attractive?
- Impact of Nearshoring on Mexico's energy demands.

Alejandro Padilla, Chief Economist & Managing Director of Research, **Grupo Financiero BANORTE**  
 Patrick Enriquez, Sr. Vice President, **Brookfield Asset Management**  
 Luis Miguel Labardini, Founding Partner, **Marcos y Asociados**  
 Rajan Vig, Founder, **Grupo Indimex**

**Moderator:** Robert Downing, Shareholder, **Greenberg Traurig**

13:10 **Networking Lunch**

## Energy Logistics – Supply, Transportation and Storage

14:30 Presentation: Oscar Del Cueto, President, **Canadian Pacific Kansas City Mexico**

14:45 Presentation: Eddie Martinez, Trade Development Manager, **Port of Corpus Christi**

15:00 Panel Discussion: **Transportation, Storage Infrastructure and Supply Logistics for the Mexican Hydrocarbons Market**

- Storage capacity in Mexico: available capacity with present infrastructure and expected capacity with the developing infrastructure projects.
- The importance of US Supply
- Railroad Infrastructure and Fuel Delivery Capabilities
- How is Transportation Reducing Emissions and Moving Toward Decarbonization?
- Intermodal Transportation Capabilities
- Transportation and fueling system solutions for Liquid Natural Gas

Oscar Del Cueto, President, **Canadian Pacific Kansas City Mexico**  
 Mike Howard, Chairman & CEO, **Howard Energy Partners**  
 Eddie Martinez, Trade Development Manager, **Port of Corpus Christi**  
 Rocio Cardenas, Senior Commercial Director, **Sempre Infrastructure**  
 Luis Ignacio Olivera, Commercial Vice President, **Grupo Mexico Transportes**

**Moderator:** Kym Bolado, CEO, **Energy Network Group**

16:10 **Coffee Break and Networking Session**

16:40 Presentation: ASEA's Methane Emissions Regulation (PPCIEM) deadline and current practice from upstream, midstream, and downstream operators: Marco Cota, CEO, **Talanza Energy**

16:55 Presentation: Grupo México Transportes: Oil & Gas  
 Luis Ignacio Olivera, Commercial Vice President, **Grupo Mexico Transportes**

## Nearshoring: Mexico's Golden Opportunity to Develop its Economy, Industry and Society

- 17:05 Presentation: Nuevo Leon's Regional Development Plans for Explosive Economic Growth  
Marco Antonio González Valdez, Secretary of Regional Development, **Mexico State of Nuevo Leon**
- 17:20 Panel Discussion: Nearshoring demand and the importance of developing a sustainable energy supply.
- Prospects of nearshoring in Mexico and infrastructure readiness
  - The role of the energy sector and the potential to ignite Economic and Social Development in Mexico
  - How are states and local governments attracting nearshoring prospects?
  - The importance of a reliable energy supply in Mexico
  - The role of local, state, federal governments, and the industry while assessing nearshoring opportunities
  - Mexico's energy policies and North America's challenge to meet climate objectives.
  - The role of natural gas as a catalyst for nearshoring
  - How are foreign companies implementing their environmental commitments in Mexico?
  - Impact of price volatility and high energy prices on Mexico's national income, family budgets and national Industries
- Mario Arizpe Martínez, General Director of Projects, **Energy Commission Tamaulipas**  
Marco Antonio González Valdez, Secretary of Regional Development, **Mexico State of Nuevo Leon**  
Duncan Wood, VP of Strategy & New Initiatives, **The Wilson Center**  
Ruth R. Hughs, Partner, **Kelly Hart**
- Moderator:** José María Lujambio, Partner & Energy Practice Director, **CCN**
- 18:15 **Cocktail Networking Reception**

## Wednesday, June 7<sup>th</sup>, 2023

08:00 Registration Open Day Two

### Opening Remarks Day Two

09:00 Opening Remarks: Raul Ferro, Latin America Energy Director, **Industry Exchange**

### Renewable Natural Gas

09:05 Presentation: The potential for Renewable Natural Gas – RNG in Mexico  
Arthur Deakin, Energy Director, **AMI**

### Development of LNG in Mexico

09:20 Presentation: Sarah Bairstow, President & Chief Commercial Officer, **Mexico Pacific**

09:35 Panel Discussion: **The long-term potential for LNG in Mexico**

- Mexico's LNG Export Project Pipeline
- How does the Ukraine crisis impact LNG in Mexico?
- Is LNG regasification a viable solution to meeting the region's gas demand?
- Leveraging Mexico's existing natural gas infrastructure
- What are the expected market impacts for LNG exports from Mexico?
- Policy updates and interest from the Mexico government regarding LNG exports and natural gas

Ana Procuna, Director, Gas Transportation and Marketing, **Mexico Pacific**  
Carlos Cerezo, Director TPS, **Baker Hughes**  
Arthur Deakin, Energy Director, **AMI**

**Moderator:** Sergio Chapa, Sr. LNG Analyst, **Poten & Partners**

10:30 **Coffee Break and Networking Session**

## Natural Gas Market and Commercialization in Mexico

- 11:00 Panel Session: **Commercial Considerations for Natural Gas in Mexico**
- Overview of Commercialization of Natural Gas in Mexico
  - Trends and opportunities for supply and demand of natural gas
  - Mexican Gas Demand for:
    - Power generation and its role within the Mexican power stack
    - Industrial uses and trends affecting the industrial sector
    - Petrochemical operations
  - Supply sources alternatives in Mexico
  - Options for driving price transparency.

Andres Lara, Director of Sales & Marketing, **Esentia Gas**

Ignacio Castro Foulkes, Director of Commercial Transactions, **Invenergy**

Carlos Boone, Director of BI, **Énestas**

**Moderator:** Chris Lenton, Sr. Editor Mexico & Latam, **Natural Gas Intelligence – NGI**

## Federal Commission of Electricity - CFEnergia

12:00 Keynote Presentation: Aniel Altamirano Ogarrio, Deputy General Director, **CFEnergia**  
CFE's Role in Mexico's Natural Gas Supply (*Confirmed*)

## Mexico's Natural Gas Infrastructure: Pipeline Distribution, Transportation and Storage Network

- 12:20 Panel Discussion: **Natural Gas Logistics and Infrastructure Development in Mexico**
- Current strategy to meet Mexico's growing natural gas demand.
  - Implications of added cost: permitting, transport, local government, indigenous, land
  - Natural Gas Infrastructure Needs for Southeast Mexico and the Yucatan Peninsula
  - What are the main operational challenges for gas buyers, focusing on pipeline and storage capacity contracting and operations?
  - Working with the government to facilitate and advance social issues.

Aniel Altamirano Ogarrio, Deputy General Director, **CFEnergia**

Gerardo de la Torre, Director of Operations, **CFE Internacional**

Fernando Tovar, CEO, **Esentia Energy Systems**

Gregg Pierce, Business Development, **Enbridge**

Tomasz K. Budny, Director of Origination, Business Development and Strategy, **TC Energia**

Raul Puente, General Director Underground Storage, **Grupo Cydsa**

**Moderator:** Raul Ferro, Director of Energy Intelligence & Partner, **Industry Exchange**

13:30 **Networking Lunch**

15:00 Conference Close - End of 9<sup>th</sup> Mexico Gas Summit 2023

\*Agenda subject to change

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